



Crowne Consulting Group

Press Release

For Immediate Release

For additional information, contact:

Ray Tomlinson, President

Phone: (407) 654-5414

rtomlinson@crowneinc.com

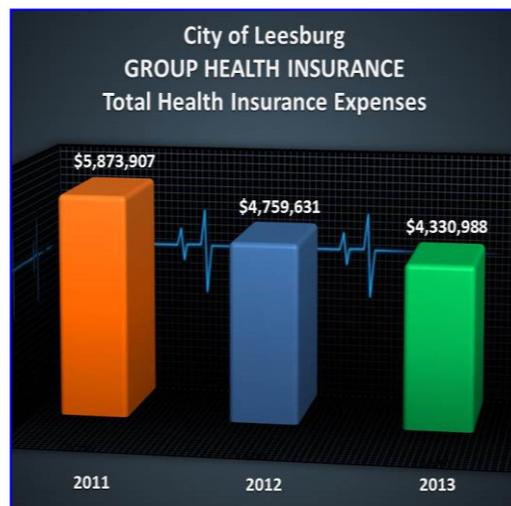
Enhanced Employee Benefits and Onsite Care Bring Lower Healthcare Costs

City of Leesburg's Employee Wellness Center, operated by Crowne Consulting Group and CareHere, has had high utilization of medical services and has decreased employee healthcare costs.

Nov. 14, 2013 (Ocoee, Fla.) – [Crowne Consulting Group](#), an employee benefits consulting firm specializing in onsite health and wellness centers in Florida, reports that the City of Leesburg has saved millions of dollars by adding a worksite health center for employees, retirees, and dependents covered under its healthcare plan.

The City of Leesburg's Employee Wellness Center saved the city \$1.3 million within the first year of opening in January 2011. The trend continued in 2012 with \$459,000 in savings, and this year pushing \$600,000 saved dollars back into the general fund.

Dann Herrin, Leesburg's Assistant Director, Human Services, says these savings will increase because the city has recently added workers' compensation, triage, and occupational health services through the employee wellness center, which is co-operated by Crowne Consulting Group and Tennessee-based [CareHere, LLC](#).



"I think CareHere's onsite care model has been outstanding, and the Crowne folks have been a wonderful resource – they're always there when we need them," said Herrin. "At first, I was skeptical if our employees would switch doctors and use the center, but the medical service providers were outstanding at keeping employees very comfortable."

Approximately 86 percent of the city's 1100 eligible members eagerly visited the center in the first year for primary care, screenings, and chronic disease management. A reputation of quality service and no out-of-pocket costs drove utilization up to 96 percent this year.

"It's a win-win-win," added Herrin. "Taxpayers save money, the city can reallocate savings for more resources, and the employees see outstanding financial savings while easily accessing care."

[About Crowne Consulting Group, Inc.:](#)

Crowne Consulting Group, Inc., founded in 1986, consults and provides administrative oversight services for onsite health and wellness centers to employers and is a related company with The Crowne Group, an employee benefits consulting firm, specializing in employer solutions and personal lines of insurance. Crowne's experts have experience in serving public sector employers such as school boards, city and county government, as well as private organizations. Solutions for consumer-driven plans include health reimbursement arrangements, self-funded plans, onsite health and wellness centers, as well as risk management and human resources consulting.

###

Crowne Consulting Group, Inc.

2710 Rew Circle, Suite 200 • Ocoee, FL 34761

Phone: 407.654.5414 • Web: www.crowneinc.com